

# A primer on rating agencies as monitors: an analysis of the watchlist period

This version: November 16, 2007

## Abstract

In much of the literature, rating agencies are seen as institutions providing informational services to the market. Our paper contributes to this literature by looking closely at the watchlist period, a particularly well-defined monitoring event. We are interested in the evolution of default risk expectations over the watchlist period. The change in the firm's distance to default, relative to a benchmark group of firms, serves as our metric of market expectations. Using a complete data set of Moody's watchlist operations since 1991, we find that sorting of firms by abnormal change in distance to default only partially explains the rating decision. Relying on a clean sample of watchlist initiations with no prior, we find a significant abnormal return which can be explained by proxies for the agency cost of debt. Since market expectations rely on publicly available information, we conclude that private information plays a role in the eventual rating assignment. Our results provide indirect evidence for an active monitoring role of rating agencies, as recently suggested by Boot, Milbourn, and Schmeits (2006).

**Keywords:** Credit Rating Agencies; Watchlist; Distance to Default; Rating Actions; Event Study

**JEL:** G33, G14, G29

# 1 Introduction

What is the relevance of rating agencies in today's capital markets? Assessments by the popular press diverge widely. For some observers, rating agencies are notoriously slow and unreliable producers of information. They have a poor record of crisis forecasting, as evidenced by the Asian crisis,<sup>1</sup> and by many prominent credit events, e.g. Enron and Worldcom.<sup>2</sup> In line with a weak forecasting record, most empirical studies on rating action and stock market return find rather limited effects of rating announcements on a firms market values. More specifically, most studies find limited share price effects for downgrades, and typically no effect for upgrades (see Hand, Holthausen, and Leftwich (1992); Cantor (2004) for a survey).

For a different group of observers, rating agencies play a rather influential role in today's markets. In Friedman (2005) rating agencies stand out in their impact on market valuation, through their rating decisions. In particular, downgrade decisions are sometimes seen as "verdicts" that exert a profound influence on a firm's refinancing costs. In the aftermath of the Enron debacle, Joe Lieberman, then-Chairman of the US Senate Committee on Governmental Affairs stated on March 20, 2002: "*Someone once said that raters hold "almost biblical authority". On a NewsHour with Jim Lehrer program in 1996, New York Times columnist Tom Friedman went so far as to say - and I quote - "there are two superpowers in the world... the United States and Moody's Bond Rating Service... and believe me, it's not clear sometimes who is more powerful".*"<sup>3</sup> For some observers, therefore, rating agencies are perceived as being opaque, oligopolistic, and powerful.

We contribute to this debate by providing evidence in support of a third, and more balanced view: rating agencies are monitors in the sense of standard setters, affecting company valuation and company default risk in the interest of bondholder wealth. An example of what we have in mind is provided by the case of Constellation Brands Inc., a U.S. wine producer and distributor. The NYSE listed company announced its intention

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<sup>1</sup>See e.g. on Banking Supervision (1998).

<sup>2</sup>See Moody'sKMV (2007) for a comparison of the Moody's KMV and the S&P Rating.

<sup>3</sup>See Lieberman (2002).

to take over BRL Hardy Ltd., Australia's largest wine producer. On February 23, 2003 it released a press statement: "*Constellation Brands Inc. also announced that Moody's Investors Service confirmed the Company's rating on its existing debt and assigned a higher rating of BA1 to the Company's new bank facility. The credit rating is predicated on Constellation issuing sufficient equity in connection with the transaction and after closing to reduce its debt. Moody's previously put Constellation on credit watch following the announcement of the Company's \$1.4 billion acquisition of BRL Hardy.*"<sup>4</sup>

In such a setting, we can study how the announcement of a monitoring process influences a proxy of the firm's default risk, as it is seen by the market. While we do not observe the individual decisions taken by the firm during the monitoring periods, we can learn about them in the time series of default risk expectations. More precisely, we benchmark these expectations by referring to a group of firms in the same rating notch as the monitored firm that do not have an ongoing watchlist event. We then use a difference-in-difference approach to identify the marginal impact of the agency on market expectations of firm default risk.

As a measure of the market expectations of a firm's default risk we use the abnormal distance to default (ADD). To arrive at the ADD, we first calculate the distance to default borrowing from recent work by Vassalou and Xing (2004). We then subtract the mean value of a peer group of firms belonging to the same rating class to arrive at the ADD. The measure reflects changes in the share price, its volatility, and the firm's leverage. It is, therefore, well suited for modelling the real consequences of rating agency behavior. Since our measure is non-standard in the literature, we also check the accuracy of our risk proxy by testing both specification and power of our measure, applying a test suggested by Barber and Lyon (1996).

Our main findings can be summarized as follows: first, over the full sample period (October 1991 to December 2004), at the time of watchlist announcement, default risk expected by the market tends to rise, relative to the peer group. There is an insignificant difference in the jump in default risk expectation between the two subgroups: those firms

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<sup>4</sup>See PRNewswire (2003).

that later on will be downgraded, and those that will see their original rating confirmed, suggesting the market to efficiently reflect available information.

Second, we look at the monitoring period, which we define to extend from day +3 after the initial watchlist announcement until day -3 before the final rating decision. Over the monitoring subperiod, ADD differs between the two subgroups: e.g., it decreases for the ‘confirmation’ subsample, while it does not decrease for the ‘downgrade’ subsample, suggesting that firms sort themselves into two subgroups. Sorting is due to observable actions taken by the firms, since the measure of performance we use is the abnormal change in implied distance to default.

Third, sorting alone does not explain the eventual rating decision. Upon announcement of the final rating decision, the ADD proxy decreases strongly for the downgrade subsample, whereas it remains constant for the confirmation group. Note, that over the entire watchlist period, including the initial event, the confirmation group experiences a zero change in expected default risk.

Finally, for the full sample of firms without designated direction, i.e. when the declared designation is ‘uncertain’, rather than upgrade or downgrade, we find no significant ADD around watchlist announcement. When decomposing the effect, we find that return and risk are both rising around watchlist announcement, consistent with a positive effect of agency monitoring on company expected return. This sample, however, is affected by confounding events, like M&A deal announcements.

In order to alleviate the effect of confounding events, particularly the impact of M&A activities, we then construct a sample free of any directional prior expectations. This sample consists of all “uncertain watchlist additions” for which we cannot identify any trigger event. Presumably, these cases were genuine surprises in the eyes of market participants. Thus, the announcement effect of watchlist additions will correspond to the net shareholder wealth effect of a watchlist addition. Our ‘clean’ data set yields a small, but significantly positive shareholder wealth effect.

We also try to explain the magnitude of this wealth effect and find once again support

for a positive, agency cost-reducing role of watchlist initiation. A cross sectional analysis reveals that cumulative abnormal returns around watchlist announcement depend upon proxies for the level of bondholder-shareholder conflicts.

Overall, our findings support the idea of an active consultation process between firms and the rating agency during watchlist period. Over time, the market learns about the consultation process, and whether or not the firm adjusts its financing policy, or alters its asset structure. Particularly for downgrade designations, stock prices reflect a lowering of default risk expectations, signaling early on when a company is drifting towards rating confirmation.

Furthermore, at termination of the watchlist, when the actual rating decision is announced, downgraded firms experience a further jump of their default risk estimate (ADD proxy). This is analogous to the expiration of an option. As long as the watchlist-cum-monitoring period is ongoing, there is always some hope that the firm can fulfill the standards set by the agency. At watchlist termination, this option expires. The downgrade decision signals to the market that, according to the rating agency, there is no further room for default risk improvement. Without the option, debt valuation will drop, and distance to default will rise.

Our approach contributes to the question, recently raised by Boot, Milbourn, and Schmeits (2006), of whether rating agencies influence firm financing decisions through their standard setting and monitoring process.

Our analysis is interesting for another reason. The watchlist period is an ideal and hitherto unexplored institutional phenomenon that allows us to study the effect of monitoring on the behavior of the client.<sup>5</sup> The period we are studying is special because it provides us with time-stamped data of initiation and termination of the monitoring process. In contrast, information on the effect of bank monitoring on borrower behavior is typically less precise. Furthermore, all events we are studying are public information, and

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<sup>5</sup>Direct upgrades or downgrades, i.e. rating action without a preceding watchlist period, may also involve rating investigations by the agency. However, in these cases the exact initiation date is not made public and, therefore, market response to agency activities cannot be easily identified.

market reactions can be observed on a daily basis.

The remainder of the paper is organized as follows. We review the related literature in Section 2 and provide some background on the watchlist in Section 3. In Section 4 we discuss the abnormal distance to default. We develop our hypotheses in Section 5, present data and summary statistics in Section 6, and present our results in Section 7. Finally, Section 8 concludes.

## 2 Related Literature

The watchlist and its role in the rating process have been largely neglected to date. There are two exceptions. Boot, Milbourn, and Schmeits (2006) propose a theoretical model, where the watchlist period allows the bondmarket to settle in a rational expectations equilibrium in which firms can recover their credit quality after an initial drop in firm quality. Hand, Holthausen, and Leftwich (1992) analyze the abnormal return surrounding rating changes as well as watchlist additions. Their study relies on a sample of S&P's Credit Watch, with 253 observation (38 upgrades) in the 1981-1983 period. They find negative abnormal announcement returns for those firms that were classified by an expectations model as being placed on Credit Watch unexpectedly. However, in the Hand, Holthausen, and Leftwich (1992) study, the authors do not track the Credit Watch additions all the way through to the watchlist resolution, as does our study.

Our model of the market assessment of credit risk draws on the structural model of Merton (1974). Odgen (1987) and Jones, Mason, and Rosenfeld (1984) study the predictability of bond prices using an empirical version of the Merton (1974) model. Eom, Helwege, and Huang (2004) and Lyden and Saraniti (2001) compare the performance of different structural models in forecasting bond prices, while Tarashev (2005) compares structural models and agency ratings.

Our analysis is also related to the literature comparing the performance of different credit risk models. For example, Hillegeist, Keating, Cram, and Lundstedt (2004) compare default probabilities estimated from the Merton (1974) model with Altman's Z score,

while Delianedis and Geske (2003) and Du and Suo (2003) compare agency ratings and structural models. Robbe and Mahieu (2005) study the ability to forecast rating changes using the KMV model, and Vassalou and Xing (2005) analyze the estimates from the Merton (1974) model around rating changes.

Our study provides new evidence in several respects. First, it looks in detail at the ‘inner’ watchlist period, aside from watchlist entry and exit. Furthermore, it tracks the distance to default as a way to retrieve concurrent market expectations about the default risk of a firm. Finally, it uses a full list of watchlist and rating actions since 1991, the first year of the watchlist institution.

### 3 Moody’s Watchlist

In 1985 Moody’s began to publish regularly a schedule of all ratings currently under review, and labelled it the ‘watchlist’. From October 1991 onwards, the watchlist was considered a formal rating action, i.e. a rating committee decides about watchlist placement and watchlist resolution.<sup>6</sup>

The purpose of the watchlist is to indicate a likely change in the company rating. Reasons for initiating a watchlist process might be that the company has announced a major event (investment decision, market shock), but it is unclear whether this will be realized or not (e.g., the case of merger in the Constellation Brands Inc. example); or a sudden change in credit quality takes place, but the extent of the change is unknown.<sup>7</sup>

In both cases, the firm may be placed on the watchlist. Watchlist placements are accompanied by preliminary estimates of the rating direction, i.e. designation ‘downgrade’, ‘unchanged’ or ‘upgrade’. Given the nature of the event that leads to watchlist additions,

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<sup>6</sup>See Keenan, Fons, and Carty (1998), p. 3.

<sup>7</sup>The watchlist could very well be a response of the rating agencies to the growing competition among rating agencies, particular from institutions like KMV that could respond much faster to a given credit event. The watchlist is similar to a “time out” in sports, giving the agencies the opportunity to carry out their monitoring job without being forced to comment on changes of credit quality prematurely.

direction unchanged is not as often used as the other two.

During the watchlist interval, the rating agency requests information from the firm, thereby entering into a dialog.

At the end of the watchlist period, the rating is removed from watchlist and concurrently designated as either downgrade, upgrade or confirmation. If the firm is placed on the watchlist with designation downgrade, the watchlist resolution will be either a downgrade or no change at all (a confirmation). The rating may also be upgraded as a consequence of the watchlist process but such reversals are not common. Keenan, Fons, and Carty (1998) report that less than 1% of the watchlist resolutions are such reversals. The ratio between rating change and confirmation depends on the placement direction: in the downgrade (upgrade) case, the ratio is roughly 65% (75%) changes and 25% (15%) confirmations.<sup>8</sup> There is actually less than one reversal in one thousand rating actions, implying that the initial watchlist designation puts a strong prior on the eventual rating action.

The length of the watchlist is set on a case-by-case basis.<sup>9</sup> Keenan, Fons, and Carty (1998) report that the mean watchlist takes 103 days to be completed. The 10% (90%) quantile takes 22 (95) days to be completed for firms that are placed on watchlist with designation downgrade. For firms entering the watchlist with designation upgrade, the mean is 115 days with 21 (218) as the 10% (90%) quantile.

Table 1 compares direct rating events with indirect (watchlist driven) events over the sample period. The initial data set comprises all Moody's issuer rating and watchlist information over the period October 1991 to December 2004. Note that the direct rating action, i.e., downgrade or upgrade, is not preceded by a watchlist procedure. The table displays a strong dependency on the business cycle,<sup>10</sup> particularly for downgrades. We also see (from comparing columns 3-4 to 6-7) that over the past five years, 2000 to 2004,

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<sup>8</sup>Values do not add up to 100%, because ratings could also be withdrawn or continue to be on watchlist.

<sup>9</sup>In the Constellation Brands Inc. example discussed in the introduction, the watchlist is not closed before the merger is completed.

<sup>10</sup>According to the NBER criterion there was one recession in our sample period that began in March 2001 and ended in November 2001.



more than 50% of all rating actions are conducted through the watchlist. This emphasizes that the watchlist procedure is an important tool used by the rating agencies.

## 4 Modelling Default Risk

### 4.1 The Theoretical Model

Our measure of default risk builds on the structural model of Merton (1974). Assume that the firm has both equity and debt outstanding, and that debt is a zero bond with maturity  $T$ . Equity holders then own a call option on the firm's assets with expiration date  $T$ , and strike price  $K$  equal to the value of debt outstanding. If the value of the firm's assets exceeds the due amount, equity holder will repay the debt, and receive a positive payment. Otherwise, they will not repay the debt and receive a value of 0. The value of equity,  $V_E$  at time  $T$  can thus be written as

$$V_E = \max[V_A - K, 0], \quad (1)$$

where  $V_A$  is the value of the assets of the firm, and  $K$  is the value of debt outstanding. If the dynamics of  $V_A$  are assumed to follow a geometric brownian motion

$$dV_A^t = \mu V_A^t dt + \sigma_A V_A^t dW_t, \quad (2)$$

where  $\mu$  is the instantaneous expected rate of return of  $V_A$ ,  $\sigma_A$  is the instantaneous variance of  $V_A$  and  $dW_t$  is a standard Wiener process, then the value of  $V_E$  obtains as the Black-Scholes formula

$$V_E = V_A \Phi(d_1) - K e^{-rT} \Phi(d_2), \quad (3)$$

where  $r$  denotes the risk free rate of return,  $\Phi$  denotes the cumulative density function of the standard normal distribution, and  $d_1$  and  $d_2$  are given by

$$d_1 = \frac{\ln(\frac{V_A}{K}) + (r + \frac{\sigma_A^2}{2})T}{\sigma_A \sqrt{T}} \quad (4)$$

and

$$d_2 = d_1 - \sigma_A \sqrt{T}, \quad (5)$$

respectively. Using Itô's Lemma and assuming  $V_A^0$  as the starting point of the path, the value of  $V_A$  at time  $T$  is given by

$$\ln V_A^T = \ln V_A^0 + (\mu - \frac{1}{2}\sigma_A^2)T + \sigma_A\sqrt{T}\epsilon_T. \quad (6)$$

The random variable  $\ln V_A^T$  is distributed normally with  $(\ln V_A^0 + (\mu - \frac{1}{2}\sigma_A^2)T, \sigma_A^2 T \epsilon_T)$ , where  $\epsilon_T \sim N(0, 1)$ .

## 4.2 Computing Default Probabilities from Market Data

In this framework default occurs if by the time debt is maturing, the value of debt ( $K$ ) exceeds the asset value of the firm ( $V_A$ ). The probability of default,  $P_{def}$ , is then given by<sup>11</sup>

$$\begin{aligned} P_{def} &= Prob(V_A^T \leq K | V_A^0) \\ &= Prob(\ln V_A^T \leq \ln K | V_A^0) \end{aligned} \quad (7)$$

Plugging (6) into (7) and rearranging yields

$$P_{def}^t = \Phi\left(-\frac{\ln(\frac{V_A^0}{K}) + (\mu - \frac{\sigma_A^2}{2})T}{\sigma_A\sqrt{T}} \geq \epsilon_T\right) \quad (8)$$

where  $\Phi$  denotes the cumulative normal distribution.

The distance to default then obtains as

$$DD = \frac{\ln(\frac{V_A^0}{K}) + (\mu - \frac{\sigma_A^2}{2})T}{\sigma_A\sqrt{T}} \quad (9)$$

which equals  $d_2$ , where  $r$  is replaced by  $\mu$ . The distance to default gives the number of standard deviations the firm is away from default.

The Merton model has been criticized because of its assumptions. PRNewswire (2003) point out that defaults are not normally distributed. Using the normal distribution to calibrate the distance to default understates the true default probability of the firm particularly in the investment grade rating notches. We therefore utilize the distance to default as a proxy of market expectation of default risk.

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<sup>11</sup>See Crosbie and Bohn (2003).

Note that the distance to default measure depends on the unobservable values of  $V_A$  and  $\sigma_A$ . We apply the iterative procedure of Vassalou and Xing (2004) to infer both values from market prices of equity. We use the past 100 trading days of daily equity values to estimate  $\sigma_E$ . This serves as an initial value for the iteration process. The iteration process proceeds as follows. First, plugging  $\sigma_E$  and the daily  $V_E$  into the Black-Scholes formula, we calculate daily ‘implied’  $V_A$  values for the past 100 trading days. Using these values, we calculate  $\sigma_A$  as the standard deviation over the  $V_A$  values, which is used in the next iteration to calculate values for  $V_A$ . This iteration is continued until the  $\sigma_A$  from two consecutive iterations converge. We choose our level of convergence, similar to Vassalou and Xing (2004) as 10E-4. Plugging this value of  $\sigma_A$  into the Black-Scholes equation yields the ‘implied’  $V_A$ .

### 4.3 Defining Abnormal Distance to Default

The estimation of the event’s impact requires a measure of the abnormal credit quality. In this study, the abnormal distance to default is used to assess the market beliefs of a firm’s credit quality. The distance to default for firm  $j$  at time  $t$  is denoted by  $DD_j^t$ . We use the mean of the distance to default for all firms being in the same rating category as firm  $j$  at time  $t$ , denoted by  $\overline{DD}^t$ , as our measure of expected return, where we exclude firm  $j$  from the calculation.

$$\overline{DD}^t = \frac{1}{N} \sum_{i \neq j} DD_i^t \quad (10)$$

In this study we are interested in the relative abnormal change in default risk over a period. The change in distance to default for firm  $j$  over the period  $t$  to  $t+1$  is given by

$$\Delta DD_j^{t,t+1} = \left( \frac{DD_j^{t+1}}{DD_j^t} \right) - 1 \quad (11)$$

and the change in default risk for the peer group is given by

$$\Delta \overline{DD}^{t,t+1} = \left( \frac{\overline{DD}^{t+1}}{\overline{DD}^t} \right) - 1 \quad (12)$$

Finally, the abnormal change in distance to default, denoted  $\Delta ADD$ , is given by

$$\Delta ADD_j^{t,t+1} = \Delta DD_j^{t,t+1} - \overline{\Delta DD^{t,t+1}} \quad (13)$$

We trace this measure over the watchlist period to analyze the monitoring activity of the rating agency.

Note that relying on the market’s assessment of default risk has intrinsic advantages over the more traditional, accounting and balance sheet data oriented approach. First, we can observe the market assessment of firm risk almost continuously, on a daily basis. Accounting-related studies, in contrast, have to restrict data frequency on the reporting intervals, typically on a quarterly basis. Second, our measure of expectation, the  $\Delta ADD$ , allows us to trace the effect of implicit contracts between an agency and the firm, e.g. the announcement of actions in the future that accounting or balance sheet data cannot provide.

One important input into the distance to default is the equity value of the firm. Is the change in distance to default driven exclusively by equity values? Table 2 presents the change in debt, and  $\sigma_A$  over the watchlist period for the downgrade subsample. Note that debt and  $\sigma_A$  also enter the distance to default. Both values are significantly higher at the end of the watchlist period, providing evidence that our measure of expected default risk is not only driven by equity values.

#### 4.4 Testing the Accuracy of the $\Delta ADD$ Measure

Our measure of performance,  $\Delta ADD$ , is not standard in the literature. In this section, we analyze the ability of this measure to capture abnormal credit risk effects using a procedure similar to Barber and Lyon (1996). Note that according to Keenan, Fons, and Carty (1998), watchlist placements are immediately preceded by credit risk shocks, i.e., firms are selected non-randomly. We therefore use the performance-based sample procedure used in Barber and Lyon (1996).<sup>12</sup>

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<sup>12</sup>Using their random sample method, we obtain similar results.

We use a large data set of monthly  $DD_j^t$  calculated for all rated firms in the period October 1991 to December 2004, where we calculate the  $DD_j^t$  using the procedure outlined in section 4.2.. We then eliminate all firm-months that have a rating event, e.g., a rating change, a watchlist addition or a watchlist resolution. This leaves us with 144378 firm-months from 2284 firms.

We assess the specification as well as the power of two test statistics, the Wilcoxon signed rank test and the standard one sided t-test. Specification refers to the ability of the test procedure to reject a true null hypothesis. We test this using the following procedure: First, we rank all firms within a calendar year based on their 1-month difference in  $DD_j^t$ . Second, to capture non-random selection of watchlist firms, we draw 1,000 samples of 50 firms from the lowest 30% quantile (i.e. firms that experience high negative change in 1-month  $DD_j^t$  in this year) without replacement. Second, we calculate the test statistics. If the test is well specified, 1,000alpha tests would reject the null hypothesis of no abnormal performance.

The power of a statistical test refers to the ability of a test procedure to reject a false null hypothesis. We test this using the following procedure: First, we draw 1,000 samples of 50 firms without replacement from the lowest 30 % quantile. Second, we induce a level of abnormal performance by adding a constant (e.g., 0.01). We vary the constant to arrive at the empirical power function. The power function is estimated at the 5% theoretical significance level.

We report the results of the specification test in Table 3, and results of the power test in Table 4. As can be seen from Table 3, the t-test is conservative in that it rejects the true null hypothesis in fewer than 1,000alpha cases, whereas the Wilcoxon test rejects the true null hypothesis slightly more often than 1,000alpha cases. However, both tests are reasonably close to the theoretical threshold, and are, therefore, both well specified. From Table 4 we infer that both test statistics detect abnormal performance if and only if its level is not too small. A 1% uniform abnormal performance, for instance, is detected in 3.2% of all cases if a t-test is applied, and in 16.6.% of all cases if the Wilcoxon statistic is used. If the level of uniform abnormal performance reaches 0.05, then a t-test identifies

correctly 26.5% of all cases, while the Wilcoxon test does so in 95.1% of all cases.

We conclude that both test statistics are well specified, whereas the Wilcoxon statistic has higher power. Therefore, in the rest of the analyzes, we report only the results for the Wilcoxon test.

## 5 The Hypotheses

Watchlist initiation is typically triggered by a material credit event, i.e., an event that renders a change of the underlying credit quality likely.<sup>13</sup> Such a credit event is typically a public signal, which will be reflected in the stock price. Thus, watchlist entries with designation downgrade are triggered by bad news, in line with Boot, Milbourn, and Schmeits (2006) and with empirical evidence in Hand, Holthausen, and Leftwich (1992). These authors show that a watchlist entry with designation downgrade is accompanied by a negative stock market reaction.

Will the result of the watchlist process be anticipated at the beginning of the period? This question refers to the predictability of the watchlist outcome at the firm level, at the moment when the watchlist process starts. Predictability will be low when the arrangements made during the watchlist process depend on new information revealed after the start of the watchlist episode, i.e., information not available to the market at its start. Given the case-sensitivity of a possible arrangement between the agency and the firm, as, for instance, suggested by the example of Constellation Brands Inc., we expect the eventual watchlist outcome to be hard to predict at watchlist initiation. This view is supported by the large variability of watchlist duration, which in our data set ranges from 1 day to 475 days (1% and 99% quantile, respectively) for the downgrade sample and from 2 days to 455 days (1% and 99% quantile, respectively) for the upgrade sample. Such variability strengthens the case for assuming a poor market forecasting ability at watchlist initiation.

On the other hand the market can anticipate the impact a rating agency will have

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<sup>13</sup>See the description by Moody's in Keenan, Fons, and Carty (1998).

on a firm's recovery effort, leading to different announcement effects at the onset of a watchlist period.

**Hypothesis 1** *[watchlist initiation]* *At watchlist initiation, there is a deterioration of ADD, the abnormal distance to default. The decrease of ADD does not allow for a prediction about which firm will be confirmed or downgraded at the end of the watchlist period.*

During the watchlist process, the agency will scrutinize the investment and financing policies of the firm, and will base its suggestions and demands on information acquired in the course of this interaction. The agency may also enter into implicit arrangements with the firm, relating to its financial structure or its investment projects.

Through the downgrade designation at the onset of the watchlist period, the agency has actually expressed its a-priori expectation. Depending on the costs and benefits of fulfilling the standard set by the agency, the watchlist process will induce some of the firms to take actions that lower their default probability. Given the private nature of the monitoring process, we will not see an abnormal change in the default risk of the firm during the watchlist period, provided the actions taken by the firm remain private as well.

However, the share price will respond to signals about compliance with agency standards. For instance, the reduction of firm leverage, or a change in the firm's investment program during the monitoring period may serve to meet the default risk standards set by the agency. Thus, the probability of rating confirmation, rather than downgrade, will grow over time, and the implied default expectation will decrease. If we separate our sample according to the eventual outcome of the rating re-appraisal, we expect to see a distinct evolution of the default probabilities for firms whose ratings will be confirmed, compared to those that will be downgraded.

However, while we expect the confirmation subsample to reflect a better average credit quality, we also expect the rating agency to base its decision on additional, private information.

Note that for the full sample, we expect, on average, a zero change of implied default risk, due to rational expectations about agency monitoring.

**Hypothesis 2** *[Monitoring during watchlist episode]* We expect rating decisions to be related to public information, reflected in  $ADD$ , and to private information by the agency, e.g., reflected in the length of the watchlist process. Averaged over the full sample,  $\Delta ADD$  is zero, due to rational expectations.

Hypothesis 2 refers to the monitoring period, starting right after the on-watchlist announcement and ending just before the off-watchlist announcement. The latter date is also the date of the agency's rating decision.

We now turn to the watchlist termination, i.e., the days around the off-watchlist announcement. The eventual rating decision by the agency closes the watchlist period, and thus ends the current monitoring episode. For firms that are downgraded, there will be an additional decrease in expected default risk, because the termination of the monitoring period signals private information to the market, e.g. the agency expects no further risk reducing activities by the firm. Put differently, the downgrade decision is seen as the expiration of a real option.

In contrast, when the rating is eventually confirmed we expect a further reduction of the expected default risk because, again, the termination of the watchlist period is itself an informative signal. In this case it tells the market that the level of adjustment ('recovery activity' in the terminology of Boot, Milbourn, and Schmeits (2006)) demanded by the agency has been met. Note that while the market may be able to observe particular default risk-reducing activities of the firm, it does not know the individual components of the 'deal' set by the agency, nor their quantitative dimension. Furthermore, given the high variability of watchlist durations, the market cannot easily infer whether or not the recovery activity of the firm has reached the critical level required by the agency in order to confirm the current rating of the firm.

Watchlist termination, therefore, comes as a surprise to the market: It is informative, indicating deal fulfillment or failure. However, the amount of information conveyed by the watchlist termination depends on the amount of information already revealed to the market during the watchlist period. In this regard, Hypothesis 3 and Hypothesis 2 are



substitutes.

This is our third hypothesis.

**Hypothesis 3** *[watchlist termination] At the end of the watchlist period, the change in default risk will be positive (negative) if ratings are confirmed (downgraded), relative to a suitable benchmark of firms with no ongoing agency monitoring, and similar default risk expectations.*

We now turn to rating upgrades. These events, too, are preceded by extensive watchlist periods. Once again, there is intensive monitoring during this period, and the agency checks whether (upside) the firm now qualifies for an improved rating, or whether (downside) the pre-event rating is confirmed. While in principle all predictions in the above hypotheses can just be reversed in sign, we expect the effect of monitoring on ADD to be weaker in the case of upgrades.

The major reason for a weaker effect of monitoring in upgrade situations is reduced pressure. While in downgrade situations the pressure on management to maintain the current rating, thereby holding refinancing costs constant, is likely to be severe, the opposite holds in upgrade situations. Here, a lowering of financing costs is certainly welcome, but it is merely a ‘nice-to-have’ asset, since profit expectations tend to be positive in upgrade situations anyway. This constitutes Hypothesis 4.

**Hypothesis 4** *In upgrade situations, we expect the opposite effects of monitoring on abnormal distance to default (ADD) than in downgrade situations. The effects are uniformly weaker for upgrades than for downgrades.*

The final two hypotheses concentrate on the subsample of ‘uncertain’ cases. For these cases, no prior of default risk change is released by the agency, and expectations are not biased away from zero by concomitant events. Hypothesis 5 looks at the ADD measure for the full subsample. We then try to isolate the anticipation effect of rating agency intervention from any other prior. Hypothesis 6 therefore focuses on a clean sample, with no confounding events, and predicts a lowering of expected agency costs.

**Hypothesis 5** *If the initial rating indication is uncertain, we expect the firms' abnormal distances to default to rise, reflecting the monitoring influence of rating agencies.*

**Hypothesis 6** *If the initial rating indication is uncertain and there are no confounding events, watchlist announcements will strengthen bondholder wealth.*

Our empirical strategy in this last section will be as follows. We will first construct a subsample of all uncertain cases that is void of any confounding event. For this purpose, the period  $[-5, +1]$  around watchlist announcements with direction 'uncertain' is scanned for relevant events, which are then deleted from the sample. The remaining 'clean' cases, since they are direction 'uncertain' and have no verifiable trigger event, are assumed to have a zero prior. We next determine the cumulative abnormal return (CAR), defined over a 3-days window around the watchlist announcement, and regress these CARs on a set of explanatory variables which proxy for the shareholder-bondholder conflict. These variables are a measure of leverage (total debt, and long term debt, normalized by total assets) and a proxy for growth options (market-to-book). Firm size and cash flow serve as controls.

## 6 Data Selection and Descriptive Statistics

To calculate the distance to default, we need data on the market value of equity, on the book value of debt, and on the risk-free rate. We obtain daily observations of the market value of equity from CRSP. Yearly book values of debt are obtained from Compustat. We follow Vassalou and Xing (2004) in using short-term debt plus half of long-term debt as our proxy for the default boundary of the firm. We proxy the risk-free rate as the one year T-bill rate, obtained from the Federal Reserve Board Statistics, again following Vassalou and Xing (2004).

The watchlist data for the issuer ratings are from Moody's Investor Services. The file contains the date the firm is placed on watchlist (on-watchlist date), as well as the date the

firm is removed from watchlist (off-watchlist date). The file also contains indications of the expected rating change. These indications are either upgrade, uncertain, or downgrade.

In principle, an on-watchlist downgrade (upgrade) classification may be followed by an actual upgrade (downgrade). We exclude these events. We excluded firms with insufficient accounting information on equity or debt. As outlined above, we also exclude events that have fewer than 10 peers in their rating notch. This reduces the data set by 14 (3) events for the downgrade (upgrade) sample. This leaves us with 1,049 (561) observations for the downgrade (upgrade) sample.

Table 5 reports the number of events across ratings and across the two possible outcomes of the watchlist procedure for the downgrade sample. The rating is taken at the date the firm is first placed on watchlist. As can be seen from the table, the event firms in our sample are mostly of medium credit quality. We only have a few event firms of particularly bad credit quality. Comparing our distribution of events to the distribution of events in Keenan, Fons, and Carty (1998), we find a similar pattern for the rating categories 3 (Aa) to 10 (Baa3), while the proportion of events in the middle to low credit quality segment 11 to 17 is lower than in our sample. The proportion of events in the highest rating categories is larger than in our sample. We conclude that the composition of our sample of downgrade watchlist events is roughly comparable to the Moody's study. However, our downgrade sample tends to put more weight on the low credit quality segment.

Table 6 reports the number of events for the upgrade subsample. Again, results are presented for the full sample as well as for the two possible outcomes of the watchlist period. Again, the distribution of rating events across rating categories seems to be comparable to Keenan, Fons, and Carty (1998).

Comparing the number of events across the two possible watchlist outcomes shows that we have roughly twice as many rating changes than confirmations in the downgrade sample. This pattern is roughly similar for the median to low rating categories in the upgrade sample. However, in the high rating categories we find more confirmations than upgrades.

## 7 Results

### 7.1 Downgrades

In presenting our results, we will go step by step through the watchlist episode: on-watchlist period, during period, and termination and concluding rating decision. In all instances, we will estimate how the abnormal default expectation ( $ADD$ ), which captures the market assessment of default risk relative to a benchmark, is changing over time. The benchmark is the average distance to default of all firms in the same rating notch that are currently not on the watchlist. Our variable of interest, therefore, is a difference-in-differences estimator, which we label  $\Delta ADD$ , the difference of the abnormal distance to default. Since the t-test was shown to have low power in our sample, we will base our analysis on the non-parametric Wilcoxon test. First, we will discuss the downgrade subsample. The results for the upgrade subsample will be discussed in the next subsection.

Table 7 reports the change in  $\Delta ADD$  for different subintervals of the watchlist period, and for different subsamples, for all firms that were placed on watchlist with designation downgrade. As can be seen from Panel A, Column 2, for the full sample, the change of  $\Delta ADD$  is significantly negative over the five day interval surrounding the watchlist announcement, reflecting a negative change of median default risk.

The significant change in  $\Delta ADD$  surrounding the announcement date supports Hypothesis 1, namely that the watchlist initiation is event driven, and that this event is interpreted as a negative shock to the firm's credit quality.

In Columns 3 and 4 of Panel A, the announcement effect is broken down by watchlist performance. To this end, the firms are assigned to one of two groups, i.e., those firms that eventually see their current rating confirmed (labeled 'confirmation subsample'), and those firms that will lose their current rating and are downgraded (labeled 'downgrade subsample'). By referring to eventual watchlist performance, i.e., rating decision, we want to test whether the outcome of the watchlist can be forecasted at watchlist initiation. A significant difference in the announcement effect would suggest that the market has some

ability to differentiate between the two groups and is, therefore, able to anticipate the likely success of agency intervention at the time of watchlist initiation.

The results in Table 7 are consistent with rational expectations.  $\Delta ADD$ , the change of abnormal distance to default over the five-day period around the watchlist announcement  $[-2,+2]$ , is negative and significant. The median test identifies no significant difference between the two groups (-0.03%).

More precisely, according to our test statistic, the  $\Delta ADD$  measure of performance is significantly negative for the confirmation subsample (Column 4, Panel A). If the market correctly anticipated the outcome of the watchlist process, the  $\Delta ADD$  around watchlist commencements should be zero for the confirmation subsample, reflecting the fact that the rating notches are eventually left unchanged. This is actually what we find for the overall watchlist period, reported in Panel D, Column 4. For the confirmation subsample,  $\Delta ADD$  is zero according to the median test. We conclude that the ability of the market to predict the outcome of the monitoring process is quite limited.

We now turn to Hypothesis 2, which covers the ‘inner’ watchlist period that, in our definition, starts shortly after the watchlist initiation and ends shortly before the watchlist period is terminated, i.e.  $[+3,-3]$ . This period trims a few days at both ends of the watchlist period, the days around watchlist initiation and termination. During the remaining ‘inner’ period, the rating agency carries out the monitoring process and possibly motivates the firm to lower its default risk, e.g. asset substitution risk. Thus, it is the period where our hypothesized active monitoring role of the agencies should be visible if information is made public during this period.

With rational expectations the average overall change of expected default risk should be zero. As can be seen from Panel B of Table 7 the  $\Delta ADD$  measure for the sample of all firms is insignificantly different from zero in the median test, as expected.

We next test whether  $\Delta ADD$  fully explains the allocation of firms to the two subsamples, confirmed and downgraded, using the ROC-Curve. The ROC-curve plots the true positive forecasts against the false positive forecasts for different possible cutpoints

of a forecasting rule. We first compute the ROC-curve using the  $\Delta ADD$ [during] measure as a forecast of the likelihood of confirmation. This yields a value of 0.54, suggesting no discriminating power. As a robustness check, we order all firms by  $\Delta ADD$  performance over the monitoring period and create two subgroups of the same size as the true subsamples. The ROC-curve again yields a low value (0.57). We conclude that the final rating decision by the agency is only partially based on the visible firm performance during the monitoring period.<sup>14</sup> This suggests that the agency uses additional information to arrive at its final rating.

On the other hand, we find the allocation to the two subsamples not to be random. To see this, Columns 3 and 4 of Panel B report the  $\Delta ADD$  measure for the two subsamples. For the confirmation subsample, the median performance is significantly positive. This implies an increase in the distance to default, relative to the peer group of firms in the same rating class. The downgrade subsample, in contrast, experiences a deterioration of its average credit quality, which is significantly different from zero only for the medians. We report a difference in differences estimation in Column 5 of Panel B. These values are found to be significantly different from one another.

The evidence supports Hypothesis 2. It suggests that the market learns only gradually about firm performance during the monitoring period, and receives informative signals about the likely success of the firm's bonding activities over time. We have no direct evidence about financial or real measures taken by the firms during the monitoring process, but our evidence suggests that publicly visible signals of default risk reduction exist during the inner watchlist period. Examples of capital structure-related activities that are likely to achieve the risk changes we observe in our data set are reported in Kisgen (2006) and Tang (2006). Therefore, we interpret the changes of  $\Delta ADD$  over this period as signs of risk-reducing activities undertaken by monitored firms as an integral aspect of the monitoring process. In addition, the agency relies on information not reflected in market assessment of default risk to make its final rating decision.

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<sup>14</sup>Computing the Brier score to evaluate the similarity of the groupings gives a value of 0.422, indicating the matching to be highly inaccurate.

Finally, Panel C of Table 7 concludes the step-wise analysis of the watchlist period. It looks at watchlist termination. We take the five-day period surrounding the announcement day of the watchlist decision as the event period relative to benchmarked firms and compute the difference in  $ADD$ -values over this period. For the entire sample, we find no significant change of median  $\Delta ADD$ . Referring to the two subsamples in Columns 3 and 4, we find that this effect can be traced to a deterioration of the credit quality of the downgrade subsample (median is  $-0.18\%$ ), whereas the confirmation subsample weakly increases its credit quality.

The interpretation is straightforward. A downgrade decision comes as a surprise to the market. Therefore, the default risk assessment is rising at the announcement date. Note that ex-ante the duration of the watchlist period is uncertain. In fact, the agency sets the termination date on a case-by-case basis, rendering watchlist duration the major observable decision variable of the agency.

Thus, the observed market reaction to downgrade announcements toward the end of the watchlist period supports Hypothesis 3.

We now turn to test the change of default expectation,  $\Delta ADD$ , over the full watchlist period, from its initiation to the final rating decision. The results are reported in Panel D of Table 7. For the downgrade subsample the median  $\Delta ADD$  comes out strongly negative, suggesting that the firm has decreased its credit quality. This is in line with the initial designation downgrade announcement by the agency, reflecting a shock to the firm's credit risk from which it did not fully recover.

In contrast, the confirmation subsample yields a constant value. This is evidence that firms in the confirmation subsample restored their initial pre-event level of default risk.

## 7.2 Upgrades

We now turn to watchlist events with designation upgrade. As already outlined in Section 5 we expect the role of the rating agency to be limited in cases of upgrades.

We report the results for the upgrade subsample in Table 8. The presentation of

the results closely follows the downgrade sample discussed in the last section. Panel A presents the results for the watchlist initiation. For all events in the subsample, the median effect is insignificant. Again, referring to the confirmation and the downgrade subsamples, we find the same result. As reported in Column 3 and 4, respectively, the  $\Delta ADD$  is not statistically different from zero. Obviously, the difference in differences is zero, as indicated by the value of the test statistic in Column 5.

Panel B presents the change in  $\Delta ADD$  for the ‘inner’ watchlist period. For the full sample of firms, the median  $\Delta ADD$  is weakly significant (0.58%). Turning to the results for the two subsamples in Columns 3 and 4, which account for the direction of default risk change of the firms in the confirmation and upgrade subgroups, the median values are significant only for the upgrade subsample (at the 5% level).

The difference in differences estimator in Column 5 finds no outperformance of the upgrade subsample. The evidence presented in Panel B suggests that information about the ongoing monitoring process leaks to the market. The difference between the upgrade and the confirmation subsample is less important than it is between the downgrade and confirmation sample.

Turning to watchlist resolution (Table 7, Panel C), we find for the full sample no change of the  $\Delta ADD$  value. There is a weakly significant (negative) value for the confirmation subsample. The interpretation parallels the one given for the downgrade sample. The termination of the monitoring period can be seen as the expiration of a real option. In the case of a downgrade, this was shown to imply a valuation effect for the downgrade subsample. In the case of upgrades, however, the valuation effect will show up in the confirmation subsample, because the real option embedded in the agency’s monitoring effort relates to the upgrade announcement.

Finally, Panel D of Table 7 captures the overall effect of the watchlist episode on the firms’ abnormal distances to default. Column 2 shows the result for the full sample, which is, once again, insignificant in the median estimator. However, there is a significant difference between the upgrade and the confirmation sample, which is intuitive, given that there is a real reason for putting firms on the upgrade watchlist in the first place.



### 7.3 Uncertain cases

We are now turning to the third subsample, the so called uncertain cases, i.e. watchlist assignments without an indication about up- or downgrade. Examples of such cases are often important corporate events, like acquisitions, or management change that may, ex-ante, be associated with divergent results, some positive, others negative.

In our sample there is a total of 86 'uncertain' cases, 61 of which are ultimately confirmed, 20 are downgraded, and only 5 cases are upgraded. Thus the weighted average of eventual directional changes in our subsample is negative. Overall, the underlying events suggest to look not only at the change in distance to default, but also at possible changes in return and company risk.

Table 9 shows the effect at watchlist announcement on the abnormal distance to default of the 86 companies in the **full** sample. Panel A (B) compares the effect between those cases that are eventually downgraded (upgraded) and those cases that see their rating confirmed. In both instances we find no significant difference in the ADD statistic, in contrast to the predictions of Hypothesis 5. In order to understand why the abnormal distance to default is constant, we look separately at the change in return and the change in volatility. Both are components of the ADD-measure, one in the numerator, the other in the denominator. As a summary statistic for return effect we use the cumulative abnormal return over the 7 day window surrounding the watchlist announcement date. Table 10 summarizes the results. Both in mean and median values, we find that stock returns increase during the 7-days window, relative to the benchmark. The cumulative abnormal return amounts to 6.27%, indicating a positive wealth effect at watchlist initiation.

Furthermore, we calculate the stock price volatility at the beginning of the window (day -3) using 100 trading days prior to  $t=-3$ . We redo the calculations for the 100 days up to  $t=+3$ , and find the two variables to differ significantly, both in mean and median values (Table 10, Panel B). Thus, volatility increases around watchlist initiation. For determining the abnormal distance to default, risk and return work in the same direction, explaining the insignificant coefficient in Table 9. We interpret these results as being consistent with

a positive impact of agency monitoring on equity value. According to this interpretation, the concurrent rise in share price volatility is due to the event that triggered the watchlist decision.

Table 11 reports the CAR for all 'uncertain' cases, and also for the 'clean' subsample. In both cases, the CAR is positive and significantly different from zero.

We now look into the determinants of CARs in the cross section. For this purpose, we formulate a regression model that captures the expected consequences of two key agency conflicts between bondholders and shareholders. Rating agencies are assumed to represent the interest of bondholders. Their intervention through the watchlist period, therefore, will tend to lower the negative consequences associated with these agency conflicts.

The conflicts we consider here are, first, debt overhang and, second, asset substitution. The former arises if the firm has growth options and also a high level of inherited debt. In this situation the firm may underinvest, because shareholders do not participate in new project returns in some states of the world. The debt overhang conflict is proxied by the interaction of market to book ratio and long term debt divided by total assets or, alternatively, total debt divided by total assets. If the rating agency's watchlist decision is expected to reduce the debt overhang problem, we expect the proxy variable to have a non-negative coefficient. The coefficient is positive if the reduction in bondholder conflicts also increases shareholder wealth.

The second conflict, asset substitution, arises if debt levels are high and distance to default is low. We proxy the former by total debt to assets, or alternatively by long term debt to assets, and the latter by cash flow to assets. If the rating agency's watchlist decision is expected to reduce the asset substitution problem, we expect the proxy variables to have negative coefficients.

The results can be found in Table 12. Models 1 and 2 are different formulations of Hypothesis 6, where the first model considers total debt, while the second considers long term debt. Models 3 and 4 are robustness checks, where we have winsorized the data at the 5th highest (lowest) CAR value. In the both base models we find a significant negative

coefficient for the leverage ratio, and a significant positive coefficient for the interaction of growth option and leverage.

The effects are uniformly stronger for the winsorized estimation. Hypothesis 6, therefore, is supported by our data.

## 8 Conclusion

What is monitoring? If a bank monitors its client, or if a rating agency monitors a bond issuer, what are they doing? There is very little direct evidence about what is going on between the two parties involved in a monitoring process. In this paper we analyze how the default risk expectations of the market change over the length of a monitoring process, thereby allowing us to study how the monitor and the monitored interact.

About 50% of all rating events have a watchlist period preceding the rating decision. We make use of two features of this period, starting right after watchlist initiation and lasting until just before its termination. First, the initiation and the termination of the watchlist period are made public immediately, allowing us to observe market reactions to both events. Because of these dates, we also know the exact length of the monitoring interval. Second, at initiation, the agency specifies the expected direction of the imminent rating change, e.g., designation downgrade or upgrade, thereby signaling its prior belief.

Through all steps of the monitoring process, we look at a proxy for market expectation of firm default risk. We choose a distance to default metric, inferred from the Merton (1974) firm value model, following Vassalou and Xing (2004). Since the variable captures the change of the share price, normalized by its volatility, and adjusted for current leverage, it is a valid measure of how the market assesses any change of default expectation.

Our findings support the hypothesis that the agency uses private information to make its final rating assignment, thereby deviating from a decision that would be triggered by the change in default risk alone. First, at the beginning of the watchlist period with designation downgrade, there is a drop in the firm's credit quality, suggesting a negative

credit event. From anecdotal evidence we know that a watchlist process is typically started if a major corporate event occurs, and its consequence for the credit quality of the firm is not immediately clear.

Second, when the monitoring process starts, market default estimates do not allow us to predict the eventual rating decision, consistent with rational expectations about the eventual watchlist outcome. At the end of the watchlist process the credit quality of the firm, measured against a sample of peer firms, has changed. The confirmation versus downgrade decision reflects these credit quality changes, but not perfectly. We find a significant market reaction to the eventual rating decision, suggesting the relevance of private information used by the rating agency.

Third, from the sample of watchlist episodes that were initiated with no designated direction, the uncertain cases, we have seen that watchlist announcement raises both stock return and stock price volatility. *The first effect supports the notion of active monitoring by the agency, leading to a rise in shareholder value.* The second effect is more difficult to interpret, since a rise in volatility may be driven by the event that triggered the watchlist initiation.

Finally, from a carefully selected 'clean' sample of watchlist initiations with no confounding economic events, we have inferred the pure effect of agency intervention on shareholder value. For this purpose we have focused on debt overhang and asset substitution as major agency conflicts that may be alleviated by agency intervention during watchlist periods. Our results show a significant wealth effect of agency intervention, being inversely related to the risk of asset substitution (proxied by debt ratios), and positively related the risk of debt overhang (proxied by the interaction of market-to-book and debt ratio).

Despite the fact that the 'clean' subsample is small, containing only 56 cases, we believe our findings on the determinants of CARs to be the strongest evidence so far on the role of rating agency monitoring on firm performance.

We interpret these findings as the firm demonstrating its (high) credit quality to the

agency by complying with some standards. Whether the required standards have been met, and in particular, at what point in time this is achieved, remains a surprise to the market, as was shown earlier for the case of downgrades and upgrades (see Tables 7 and 8, Panel C). Taken together, our results are consistent with an active monitoring role for rating agencies on bond markets, as recently suggested by Boot, Milbourn, and Schmeits (2006).

The findings presented in this paper go beyond earlier empirical contributions by (a) explicitly relying on a concurrent measure of default risk expectation, and by tracing its reaction over the watchlist cycle, from initiation to termination, and by (b) modelling CAR-determinants in a clean sample.

An extension of our analysis, and a natural next step in the analysis will be the identification of major determinants of watchlist duration. In particular, what type of adjustments does the firm make in order to fulfill the standards of the rating agency. Explanatory variables, therefore, ought to capture various financial (and possibly real) decisions taken by firms over the watchlist period. Furthermore, the effect of watchlist initiation and termination on the price of outstanding corporate bonds will be the litmus test of how agency intervention affects bondholder wealth. And it is the bondholders who are the eventual clients of the agencies.

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## 9 Tables

Table 1: Moody's rating event history by year and direction for the 1991-2004 period  
 The Table presents rating events, i.e. rating actions without preceding watchlist as well as watchlist placements in the period between October 1991 and December 2005. The first column provides the year, the second the number of all watchlist placements in the respective year. Columns 3 (4) report the number of watchlist placements by direction downgrade (upgrade). Note, that direction unchanged placements are omitted. Column 5 presents the number of all direct rating changes, column 6 (7) the number of direct downgrades (upgrades) in the respective year. Rating is Moody's issuer rating.

Year	Watchlist Events (Direction)			Direct Rating Events		
	All	Downgrade	Upgrade	All	Downgrade	Upgrade
1991	0	0	0	70	54	16
1992	162	135	27	649	464	185
1993	323	218	105	439	253	186
1994	340	195	145	338	158	180
1995	516	263	253	459	221	238
1996	527	271	256	478	177	301
1997	709	449	260	651	302	349
1998	1420	1026	394	936	627	309
1999	1040	641	399	1354	1049	305
2000	1013	563	450	846	505	341
2001	1266	916	350	1198	884	314
2002	1405	1197	208	1051	788	263
2003	1122	742	380	728	453	275
2004	1028	451	577	720	295	425
Total	10871	7067	3804	9917	6230	3687

Table 2: Parametric t-test of difference in variables related to the DD measure

The table reports mean percentage values for the difference in variables related to the DD measure where the difference is calculated as the value of the variable seven days after watchlist resolution date and seven days prior to watchlist date. The variables are calculated as follows: debt is total debt (Compustat item #9 + #34)/book value of total assets (#6);  $\sigma_A$  is calculated over the 100 implied  $V_A$  values preceding the seven days after the watchlist resolution date. Mean values are tested using two sided t-tests assuming unequal variance. \*\*\*, \*\*, and \* indicate significance at the 1%, 5%, and 10% level. t-values are in parenthesis.

Panel A: Difference Debt	
#	1049
Mean	1.74*** (4.98)
Panel B: Difference $\sigma_A$	
#	1049
Mean	24.17*** (7.36)

Table 3: Specification of the peers criterium in performance samples

The table reports the percentage of 1000 random samples of 50 firms rejecting the null of no  $\Delta ADD$  at the 1%, 5%, and 10% theoretical significance level.

	Theoretical Significance Level		
	1%	5%	10%
Parametric t-statistic	0.1	2.1	6.2
Nonparametric Wilcoxon T	2.4	8	13.1

Table 4: Power of the peers criterium in performance samples

The table reports the percentage of 1000 random samples of 50 firms rejecting the null of no  $\Delta ADD$  at the 1%, 5%, and 10% theoretical significance level and various levels of induced  $\Delta ADD$ . Abnormal distance to default is induced by adding a constant to the  $\Delta ADD$  measure for each of the randomly selected 50 firms in the 1000 samples.

	Induced Level of Abnormal Performance			
	-0.05	-0.01	0.01	0.05
Parametric t-statistic	11.7	2.4	3.2	26.5
Nonparametric Wilcoxon T	60.7	16.6	16.6	95.1

Table 5: Number of watchlist events by rating category and resolution for the downgrade sample

The table reports the number of Moody's watchlist events by rating category and watchlist resolution for the downgrade sample. Rating is the Moody's issuer rating effective at the date the event firm is placed on watchlist. Resolution is either a downgrade or a rating confirmation. Consistent with existing literature ratings are transformed into a variable measured on a 21 point scale where 1 is AAA, 2 is Aa1 and 21 is C.

Rating	Watchlist Resolution		
	Downgrade	Confirmed	All
1	8	2	10
2	-	-	-
3	22	20	42
4	38	16	54
5	48	20	68
6	79	69	148
7	77	51	128
8	69	30	99
9	47	46	93
10	41	28	69
11	35	21	56
12	39	19	58
13	45	26	71
14	48	24	72
15	26	10	36
16	19	4	23
17	13	2	15
18	7	-	7
19	-	-	-
20	-	-	-
21	-	-	-
Total	661	388	1049
Fraction	0.63	0.37	

Table 6: Number of watchlist events by rating category and resolution for the upgrade sample

The table reports the number of Moody's watchlist events by rating category and watchlist resolution for the upgrade sample. Rating is the Moody's issuer rating effective at the date the event firm is placed on watchlist. Resolution is either an upgrade or a rating confirmation. Consistent with existing literature ratings are transformed into a variable measured on a 21 point scale where 1 is AAA, 2 is Aa1 and 21 is C.

Rating	Watchlist Resolution		
	Downgrade	Confirmed	All
1	-	-	-
2	-	-	-
3	7	14	21
4	9	13	22
5	37	50	87
6	28	49	77
7	31	12	43
8	26	18	44
9	25	18	43
10	28	5	33
11	30	15	45
12	19	12	31
13	21	10	31
14	20	11	31
15	16	8	24
16	14	6	20
17	3	2	5
18	2	-	2
19	2	-	2
20	-	-	-
21	-	-	-
Total	318	243	561
Fraction	0.57	0.43	

Table 7: Non-parametric test of difference in abnormal distance to default ( $\Delta ADD$ ) for the downgrade sample

The table reports median percentage values for the  $\Delta ADD$  measure around watchlist events.  $\Delta ADD[\text{onwatch}]$  is the difference between abnormal DD 2 days after watchlist placement date and 2 days prior to watchlist placement date;  $\Delta ADD[\text{during}]$  is the difference in abnormal DD between 3 days prior to watchlist resolution date and 3 days after watchlist placement date;  $\Delta ADD[\text{offwatch}]$  reports the difference in abnormal DD 2 days after watchlist resolution date and 2 days prior to watchlist resolution date; Finally,  $\Delta ADD[\text{overall}]$  is calculated as the difference in abnormal DD between 2 days after watchlist resolution date and 2 days prior to watchlist placement date. The second column refers to the total sample of firms, the 3 (4) column reports number of observations, median and z-values for subsamples formed from firms that experience a rating downgrade (rating confirmation). The last column of the table reports results for the median difference. Median values and median differences are tested using Wilcoxon signed-ranks tests and rank-sum tests, respectively. \*\*\*, \*\*, and \* indicate significance at the 1%, 5%, and 10% level. Z-values are in parenthesis.

	Watchlist Resolution			
	All	Downgrade	Confirmation	Difference
Panel A: $\Delta ADD[\text{onwatch}]$				
#	1049	661	388	1049
Median	-0.49***	-0.50***	-0.47***	-0.03
	(-4.88)	(-4.21)	(-2.55)	(-0.823)
Panel B: $\Delta ADD[\text{during}]$				
#	1049	661	388	1049
Median	-0.82	-2.09***	1.94**	-4.03***
	(-1.16)	(-3.01)	(2.18)	(-3.65)
Panel C: $\Delta ADD[\text{offwatch}]$				
#	1049	661	388	1049
Median	0	-0.18**	0.28*	-0.46***
	(-0.96)	(-2.54)	(1.87)	(-2.87)
Panel D: $\Delta ADD[\text{overall}]$				
#	1049	661	388	1049
Median	-4.00***	-7.96***	0.61	-8.57***
	(-4.79)	(-6.42)	(0.76)	(-4.97)

Table 8: Non-parametric test of difference in abnormal distance to default ( $\Delta ADD$ ) for the upgrade sample

The table reports median percentage values for the  $\Delta ADD$  measure around watchlist events.  $\Delta ADD[\text{onwatch}]$  is the difference between abnormal DD 2 days after watchlist placement date and 2 days prior to watchlist placement date;  $\Delta ADD[\text{during}]$  is the difference in abnormal DD between 3 days prior to watchlist resolution date and 3 days after watchlist placement date;  $\Delta ADD[\text{offwatch}]$  reports the difference in abnormal DD 2 days after watchlist resolution date and 2 days prior to watchlist resolution date; Finally,  $\Delta ADD[\text{overall}]$  is calculated as the difference in abnormal DD between 2 days after watchlist resolution date and 2 days prior to watchlist placement date. The second column refers to the total sample of firms, the 3 (4) column reports number of observations, median and z-values for subsamples formed from firms that experience a rating upgrade (rating confirmation). The last column of the table reports results for the median difference. Median values and median differences are tested using Wilcoxon signed-ranks tests and rank-sum tests, respectively. \*\*\*, \*\*, and \* indicate significance at the 1%, 5%, and 10% level. Z-values are in parenthesis.

	Watchlist Resolution			
	All	Upgrade	Confirmation	Difference
Panel A: $\Delta ADD[\text{onwatch}]$				
#	561	318	243	561
Median	0.02	-0.11	0.25	-0.36
	(0.57)	(-0.23)	(0.66)	(-0.26)
Panel B: $\Delta ADD[\text{during}]$				
#	561	318	243	561
Median	0.58*	1.36**	0.25	1.11
	(1.89)	(2.07)	(0.53)	(1.20)
Panel C: $\Delta ADD[\text{offwatch}]$				
#	561	318	243	561
Median	0.24	0.65**	-0.29**	0.94***
	(0.44)	(2.56)	(-2.07)	(3.17)
Panel D: $\Delta ADD[\text{overall}]$				
#	561	318	243	561
Median	-1.11	1.17	-3.03*	4.20*
	(-0.29)	(1.05)	(-1.80)	(1.79)

Table 9: Non-parametric test of difference in abnormal distance to default ( $\Delta ADD$ ) for the uncertain sample

The table reports median percentage values for the  $\Delta ADD$  measure around watchlist placements.  $\Delta ADD[\text{onwatch}]$  is the difference between abnormal DD 2 days after watchlist placement date and 2 days prior to watchlist placement date. Panel A compares rating confirmations and rating downgrades while Panel B compares rating confirmations and rating upgrades. The second column refers to the total sample of firms, the 3 (4) column reports number of observations, median and z-values for subsamples formed from firms that experience a rating change (rating confirmation). The last column of the table reports results for the median difference. Median values and median differences are tested using Wilcoxon signed-ranks tests and rank-sum tests, respectively. \*\*\*, \*\*, and \* indicate significance at the 1%, 5%, and 10% level. Z-values are in parenthesis.

Panel A				
Watchlist resolution				
	All	Downgrade	Confirmation	Difference
Panel A: $\Delta ADD[\text{onwatch}]$				
#	86	20	61	81
Median	-0.081	0.429	-0.220	0.649
	(-0.114)	(-0.411)	(-0.162)	(-0.427)
Panel B				
Watchlist resolution				
	All	Upgrade	Confirmation	Difference
Panel A: $\Delta ADD[\text{onwatch}]$				
#	86	5	61	81
Median	-0.081	1.41	-0.220	1.63
	(-0.114)	(0.944)	(-0.162)	(1.151)

Table 10: Parametric and non-parametric tests of stock market response and volatility change to watchlist placements with direction uncertain

The table reports mean and median percentage values for the cumulative abnormal returns and the change in stock return volatility for watchlist placements with designation uncertain. The cumulative abnormal return (CAR) is calculated over a seven-day event window (-3,+3) around the watchlist placement date. The CAR is the cumulative abnormal stock return minus the return of the market portfolio, where the market portfolio is given by the value-weighted portfolio from CRSP. The difference in stock return volatility is calculated as the volatility 3 days after the watchlist placement and the volatility 3 days prior to the watchlist placement date, where the volatility is calculated using 100 trading days. Wilcoxon T values are given below the median and t-values below the mean. \*\*\*, \*\*, and \* indicate significance at the 1%, 5%, and 10% level. Mean and median values are tested using one-sided t-test and Wilcoxon T test, respectively.

Panel A: CAR		
#	Mean	Median
86	6.270	1.950
	(10.89)***	(-2.50)**
Panel B: $\Delta\sigma_e$		
#	Mean	Median
86	1.188	0.096
	(2.56)***	(2.13)**

Table 11: Parametric and non-parametric tests of stock market response to watchlist placements with direction uncertain

The table reports mean and median percentage values for the cumulative abnormal returns for watchlist placements with designation uncertain. The cumulative abnormal return (CAR) is calculated over a three-day event window (-1,+1) around the watchlist placement date. The CAR is the cumulative abnormal stock return minus the return of the market portfolio, where the market portfolio is given by the value-weighted portfolio from CRSP. P-values values are given below the median and the mean. \*\*\*, \*\*, and \* indicate significance at the 1%, 5%, and 10% level. Mean and median values are tested using one-sided t-test and Wilcoxon T test, respectively.

	#	Mean	Median	CAR > 0 (%)
<i>all observations</i>				
	104	7.18***	1.98**	62.5
		(0)	(0.019)	
<i>non-contaminated observation</i>				
	56	1.88**	0.48	51.78
		(0.019)	(0.893)	



Table 12: Cross Sectional regression for uncertain cases

The sample consists of 56 uncertain cases in the period between October 1, 1991 and December 31, 2004. The dependent variable is the cumulative abnormal return in Models 1 and 2 and the winzORIZED cumulative abnormal return in Models 3 and 4. WinzORizing is done by assigning the 4 highest (lowest) CAR values to the 5 highest (lowest) CAR value. The explanatory variables are defined as follows: MARKET TO BOOK is book liabilities plus market value of equity (Compustat items #9 + #34 + #10) divided by book value of total assets (#6); total debt is calculated as short + long-term debt (#34 + #9) divided by total assets (#6); MARKET TO BOOK\*TOTAL DEBT is the interaction term between MARKET TO BOOK and TOTAL DEBT defined above; LONG TERM DEBT is long term debt (#9) over total assets (#6); MARKET TO BOOK\*LONG TERM DEBT is the interaction term between MARKET TO BOOK and LONG TERM DEBT defined above; FINANCIALS is a dummy variable equal to one if the SIC code of the observation is 6000-6999; SIZE is the log of total assets (#6); finally CASHFLOW is calculated as earnings before depreciation (#18) / book value of total assets (#6). \*\*\*, \*\*, and \* indicate significance at the 1%, 5%, and 10% level. t-values are given in parenthesis.

Explanatory variables	Model 1	Model 2	Model 3	Model 4
MARKET TO BOOK	-0.168 (-1.57)	-0.204* (-1.98)	-0.088 (-1.46)	-0.107* (-1.87)
TOTAL DEBT	-0.881** (-2.52)		-0.498** (-2.55)	
MARKET TO BOOK*TOTAL DEBT	0.634* (1.99)		0.358* (2.01)	
LONG TERM DEBT		-1.072** (-2.63)		-0.605** (-2.65)
MARKET TO BOOK*LONG TERM DEBT		0.845** (2.45)		0.475** (2.46)
FINANCIALS	-0.057 (-0.86)	-0.063 (-0.63)	0.004 (0.11)	0.001 (0.02)
SIZE	0.002 (0.16)	0.007 (0.40)	0.001 (0.10)	0.003 (0.33)
CASHFLOW	0.055 (1.18)	0.058 (1.23)	0.046 (1.75)*	0.048* (1.80)
INTERCEPT	0.265 (1.49)	0.237 (1.32)	0.151 (1.52)	0.135 (1.34)
Observations	45	45	45	45
<i>Adj. R</i> <sup>2</sup> (%)	4.11	4.31	10.74	10.80
F	1.31	1.33	1.88	1.89